



Organisation  
and know-how  
lead you to  
success

Consulting  
company  
specialised in  
financial  
markets and  
organisation

# Consulting in financial markets

## MARKET STUDIES, STATE OF ART AND FINANCIAL PRODUCTS ANALYSIS: TOOLS OF YOUR SUCCESS

You want to develop a product segment, enter a new market? Ahès Consulting helps you through this process. We perform market research tailored to our customers. Whatever the market segment (SLB, equities, bonds, derivatives), we are able to provide you with quantitative and qualitative information necessary to your decision process.

You want to develop a new segment and need information on a particular financial instrument, its market practices? We support research, analysis, and interrogate the actors for you. We summarise our analysis in a synthesis document called state of the art.

Whatever your need is, we will try our best to find you answers.

## Solutions Dedicated to our clients' need

### PAST AND FUTURE STUDIES

#### **European MTF – Post MIF state of the art 2011**

This market research focuses on the impact of MTF introduction and the post MIF directive effect (Impact on liquidity, market fragmentation...).

#### **EMS business stakes for traders – 2011**

Market research about EMS best practices and market expectations. This research aims to understand how financial markets players are using these tools and what their expectations are.

#### **French Islamic finance market - 2009**

French population expectations in terms of Islamic finance.

#### **Securities Lending and Borrowing market - 2008**

This market research focused on the industry best practices and instrument characteristics.





## Organisation consulting

REORGANISE YOUR PROCESS, CHANGE YOUR TRADING TOOL,  
HELP YOU WITH THE REGULATORS

You want to change your trading front-end? We support the analysis of these tools, meet the candidates and question them through a thorough questionnaire called request for proposal. Then we analyse the data and proceed to a series of analysis (Cost, staff, customers, financial instrument coverage...). We formalize our analysis in a document.

You are facing delays in one of your project and wish to reorganize it. We help you in this process by auditing your project organisation. We proceed to a global analysis of your staff interactions and help them in their communication process as well as we train them to manage their time. We help you to formalize your internal process in dedicated documents.

### SOLUTIONS MADE FOR YOU

- ⇒ Internal process audit and optimisation.
- ⇒ Staff trainings to new process
- ⇒ Projects audit, gap and boundaries and key person's identification.
- ⇒ Reorganisation and new project planning.

## Consulting company specialised in financial markets and organisation

Advising means first **to listen** to its customer and **understand** his need to be perfectly in line with his request and issues.

**Advising is the core business of Ahès Consulting and its only one business!**

Our vision of business is to avoid conflicts of interest by not selling to our customer's studies then men.

We put **our** expertise at **your** service!

They trust us :



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